

Message Text

LIMITED OFFICIAL USE

PAGE 01 ATHENS 00607 211803Z

11

ACTION XMB-04

INFO OCT-01 EUR-12 ISO-00 EB-07 COME-00 AID-05 /029 W

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R 211650Z JAN 76

FM AMEMBASSY ATHENS

TO SECSTATE WASHDC 2257

LIMITED OFFICIAL USE ATHENS 0607

DEPARTMENT PASS EXIMBANK FOR CAPETS

E.O. 11652: N/A

TAGS: BEXP EFIN GR

SUBJ: PRODUCT OPPORTUNITY-EXIMBANK FINANCING OF TELEPHONE
SYSTEM PROJECT

REF JAN 16 TELECON CAPETS/LAEMMERZAHN/MCGUIRE

1. EMBASSY DISCUSSED WITH OTE DEPUTY GOVERNOR CHRYSSOS
KAVOUNIDES EXIMBANK'S PROBLEM WITH FINANCING EXPORT SALE
THIS CATEGORY OF COMMODITY OVER PERIOD EXTENDING FOR
UP TO FIVE YEARS AFTER LAST PARTIAL SHIPMENT, AND INDICATED
THAT WE UNDERSTAND THAT HERMES (FRG) HAS SIMILAR PROBLEM.

2. MR. KAVOUNIDES REPLIED THAT OTE HAS NOT RECEIVED FROM
HERMES OR ANY OTHER SOURCE OF FINANCING STATEMENT OF INABILITY
TO MEET OTE PAYMENT TERMS. HE POINTED OUT THAT TERMS
CANNOT BE CHANGED AT THIS LATE STAGE. HE STATED THAT
SHOULD ALL BIDDERS FAIL TO COMPLY WITH OTE PAYMENT
REQUIREMENT, THE TENDER WILL BE REOPENED ON NEW
BASIS, WITH VERY SHORT DEADLINE FOR SUBMISSION OF
BIDS. MR. KAVOUNIDES URGED THAT US FIRMS PARTICIPATE
IN THE TENDER, SO THAT THEIR INTEREST IN THE PROJECT
BE AFFIRMED. KUBISCH

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: EXPORTS, BANK LOANS, TELEPHONE SYSTEMS, PROGRAMS (PROJECTS)
Control Number: n/a
Copy: SINGLE
Draft Date: 21 JAN 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Office: ACTION XMB
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Previous Handling Restrictions: n/a
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Margaret P. Grafeld
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